



**Robert L. Lumpkins**  
Vice Chairman

June 9, 2003

The Honorable Bill Thomas  
Chairman  
Committee on Ways and Means  
2208 Rayburn House Office Building  
Washington, DC 20515

Dear Mr. Chairman:

**Re: Support The American Jobs Creation Act of 2004, H.R. 4520**

On behalf of Cargill, Incorporated, I am writing to express our appreciation for your efforts to replace the Foreign Sales Corporation and Extraterritorial Income benefit (FSC/ETI) through the referenced legislation.

Cargill, Incorporated is an international marketer, processor and distributor of agricultural, food, financial and industrial products and services. Cargill employs approximately 50,000 individuals in the United States and has over 100,000 employees worldwide working in 61 countries. Today, Cargill is one of the largest exporters of U.S. products.

The challenge for U.S. firms to remain competitive on an international basis has never been greater than today. This is particularly true in the agriculture sector where we deal with a variety of tariff and non-tariff barriers, state-organized institutions and a patchwork of foreign regulations, many of which are designed specifically to limit our competitiveness. These factors are often difficult to modify, hurting U.S. farmers and our agriculture sector.

H.R. 4520 will enhance our competitive position and, therefore, the value we deliver to our American agriculture sector.

We look forward to working with you to move this important legislation forward.

Sincerely,

**Original Signed by Robert Lumpkins**

RLL:pv

cc: The Honorable J. Dennis Hastert  
The Honorable Tom Delay  
The Honorable Roy Blunt

*Delivery Address*  
15615 McGinty Road West  
Wayzata, MN 55391-2398

*Mail Address*  
PO Box 5724  
Minneapolis, MN 55440-5724

*Tel 952-742-6145*  
*Fax 952-742-6027*  
*robert\_lumpkins@cargill.com*