

July 7, 2004

Dear Member of Congress (Senator):

The 235 undersigned associations and companies want to emphasize the urgency of resolving the FSC/ETI export tax issue as soon as possible. We commend both the House and Senate for passing bills that address the FSC/ETI issue. Quick enactment of final legislation is necessary now to comply with our WTO obligations and end retaliation that began four months ago against U.S. products.

On July 1, the European Union (EU) increased the retaliatory tariff from 8 percent to 9 percent on as much as \$4 billion per year of American products. Further Congressional delay will ultimately result in tariffs of 17 percent. Affected products range from jewelry, agriculture, wood products, toys, textile, apparel and footwear products to refrigeration equipment, iron and steel products, construction equipment, industrial trucks, and paper products. These retaliatory tariffs are hurting U.S. exports to Europe at a time when they are just beginning to rebound and the global economy is showing signs of renewed growth. Moreover, these tariffs negatively impact jobs of American workers.

We urge the House and Senate to proceed immediately to conference and produce a bill that can be signed by the President prior to the upcoming six-week Congressional recess. Thank you in advance for doing your part to send a FSC/ETI bill to the President's desk without delay, thus minimizing the economically devastating trade sanctions on U.S. products and their impact on the American workers who produce them.

Sincerely,

AeA (American Electronics Association)
Agribusiness Association of Iowa
Agribusiness Council of Indiana
Agriculture Ocean Transportation Coalition
Agricultural Retailers Association
Air-Conditioning and Refrigeration Institute
Alabama Forestry Association
Allegheny Hardwood Utilization Group, Inc.
Allen-Edmonds Shoe Corporation
American Apparel & Footwear Association
American Architectural Manufacturers Association
American Boiler Manufacturers Association
American Chemistry Council
American Cotton Shippers Association
American Council for Capital Formation
American Farm Bureau Federation
American Forest & Paper Association
American Forest Resource Council
American Frozen Food Institute
American Gas Association

American Hardwood Export Council
American Iron and Steel Institute
American Peanut Council
American Seed Trade Association
American Soybean Association
AMT- The Association For Manufacturing Technology
Arizona Association of Industries
Arkansas Forestry Association
Arkansas State Chamber of Commerce
Association of American Railroads
Association of Consulting Foresters of America, Inc.
Association of Equipment Manufacturers
Association of Home Appliance Manufacturers
Association of Woodworking & Furnishings Suppliers®
Associated Industries of Arkansas, Inc.
Associated Industries of Kentucky
Associated Industries of Massachusetts
Barrington Area Chamber of Commerce (IL)
Battle Creek Area Chamber of Commerce (MI)
Bay Area Manufacturers Association, Clearwater, FL
Bayer Corporation
Beaver County Chamber of Commerce (PA)
Belhaven Community Chamber of Commerce (NC)
Boise Cascade Corporation
Brunswick Corporation
Business Council of Alabama
Business Roundtable
California Chamber of Commerce
California Forestry Association
California Manufacturers & Technology Association
California State Grange
Capital Associated Industries, Inc., Raleigh, NC
Cascade Employers Association, Inc., Salem, OR
Central Virginia Industries, Inc., Lynchburg, VA
Chamber of Commerce of Fargo Moorhead (ND, MN)
Chesapeake Corporation
Chicagoland Chamber of Commerce
Chicago Southland Chamber of Commerce
Coalition for American Manufacturing Jobs
Coalition of New England Companies for Trade
Computing Technology Industry Association
Connecticut Business & Industry Association
Composite Can & Tube Institute
Cornerstone Chamber of Commerce (MI)
Danville Pittsylvania County Chamber of Commerce (VA)
Dayton Area Chamber of Commerce (OH)
Delaware Manufacturers Association
Delaware State Chamber of Commerce
Detroit Regional Chamber of Commerce (MI)

Dublin Chamber of Commerce (OH)
Duluth Area Chamber of Commerce (MN)
Eastman Kodak Company
Electronic Industries Alliance
Employers Association, Inc., Plymouth, MN
Far West Agribusiness Association
FCI USA, Inc.
Florida Fertilizer & Agrichemical Association
Florida Forestry Association
Florida State Chamber of Commerce
Forest Landowners Association
Forest Landowners Tax Council
Forest Resources Association
Forging Industry Association
Gas Appliance Manufacturers Association
Georgia Agribusiness Council
Georgia Crop Production Alliance
Georgia Industry Association
Grand Rapids Area Chamber of Commerce (MI)
Grand Rapids Chamber of Commerce (MN)
Greater Elkhart Chamber of Commerce (IN)
Greater Louisville Inc. (KY)
Greater Merced Chamber of Commerce (CA)
Greater Providence Chamber of Commerce (RI)
Greater Syracuse Chamber of Commerce (NY)
Grocery Manufacturers of America
Gulf County/Port St. Joe Chamber of Commerce (FL)
Harrisburg Regional Chamber of Commerce (PA)
Hearth, Patio & Barbecue Association
Hollywood Chamber of Commerce (CA)
Hyster Company
Illinois Fertilizer & Chemical Association
Indiana Chamber of Commerce
Industrial Truck Association
International Paper Company
Jackson Area Manufacturers Association, Jackson, MI
Johnson City/Jonesborough/Washington County Chamber of Commerce (TN)
Joliet Region Chamber of Commerce and Industry (IL)
Kansas Agribusiness Retailers Association
Kansas Grain and Feed Association
Kentucky Chamber of Commerce
Kentucky Forest Industries Association
Lebanon Valley Chamber of Commerce (PA)
Lima/Allen County Chamber of Commerce (OH)
Livonia Chamber of Commerce (MI)
Liz Claiborne
Longview Fibre Company
Louisiana Forestry Association
Louisiana Association of Business and Industry

Love County Chamber of Commerce (OK)
Louisiana-Pacific Corporation
Maine Pulp and Paper Association
Mankato Chamber of Commerce (MN)
Manufacturers Association of Central Florida, Orlando, FL
Manufacturers Association of Mid-Eastern Pennsylvania, Pottsville, PA
Manufacturing Alliance of Connecticut, Inc. (MAC), Waterbury, CT
Manufacturing Jewelers and Suppliers of America
Marion Regional Manufacturers Association, Ocala, FL
Maryland Chamber of Commerce
McCurtain County Chamber of Commerce (OK)
MeadWestvaco Corporation
Metal Treating Institute
Michigan Agri-Business Association
Michigan Bean Shippers Association
Michigan Chamber of Commerce
Minnesota Agri-Growth Council
Minnesota Chamber of Commerce
Minnesota Crop Production Retailers
Minnesota Forest Industries
Minnesota Timber Producers Association
Mississippi Forestry Association
Mississippi Manufacturers Association
Missouri Ag Industries Council, Inc. (MO-AG)
Missouri Forest Products Association
Mobile Area Chamber of Commerce (AL)
Montana Agricultural Business Association
Montana Wood Products Association
Naperville Area Chamber of Commerce (IL)
National Association of Manufacturers
National Corn Growers Association
National Cotton Council
National Council of Farmer Cooperatives
National Council of Textile Organizations (NCTO)
National Electrical Manufacturers Association
National Grain & Feed Association
National Grain Trade Council
National Grange
National Hardwood Lumber Association
National Marine Manufacturers Association
National Oilseed Processors Association
National Thoroughbred Racing Association
Nebraska Agri-Business Association
Nebraska Chamber of Commerce
Nevada Association of Employers, Reno, NV
New Jersey Business & Industry Association
New Jersey Chamber of Commerce
Nissan Forklift Corporation
North American Export Grain Association

North American Wholesale Lumber Association
North Carolina Forestry Association
Northern Rhode Island Chamber of Commerce
Northwest Woodland Owners Association
NPES The Association for Suppliers of Printing, Publishing and Converting Technologies
Ohio AgriBusiness Association
Oregon Forest Industries Council
OSRAM Sylvania Electronic Control Systems
Pacific Coast Council of Custom Brokers and Freight Forwarders
Pacific Northwest Asia Shippers Association
Packaging Corporation of America
Pennsylvania Chamber of Business and Industry
Peoria Chamber of Commerce (IL)
Pierre Area Chamber of Commerce (SD)
Precision Machined Products Association
Pressure Sensitive Tape Council
Printing Industries of America
Puerto Rico Manufacturers Association
The Raymond Corporation
Rayonier
Rolls-Royce North America, Inc.
S&C Electric Company
SACIA, The Business Council of Southwest Connecticut
Sacramento Metropolitan Chamber of Commerce (CA)
San Diego Employers Association, San Diego, CA
Scranton Chamber of Commerce (PA)
Sigma Aldrich Corporation
SMC Business Councils, Pittsburg, PA
Smurfit-Stone Container Corporation
Softwood Export Council
South Carolina Fertilizer and Agrichemical Association
South Carolina Forestry Association
South Dakota Chamber of Commerce & Industry
South Florida Manufacturers Association, Pompano Beach, FL
Southern Forest Products Association
Southern Indiana Chamber of Commerce
Southwest Area Manufacturers Association, Springfield, MO
Sporting Goods Manufacturers Association International
St. Cloud Area Chamber of Commerce (MN)
St. Paul Area Chamber of Commerce (MN)
Starker Forests, Inc.
Stillwater Chamber of Commerce (OK)
Systems Material Handling Company
Tennessee Chamber of Commerce & Industry
Tennessee Forestry Association
Texarkana Chamber of Commerce (AR, TX)
Texas Forestry Association
Texas Logging Council
The Aluminum Association

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The Cosmetic, Toiletry, & Fragrance Association
The Dow Chemical Company
The Employers Association, Charlotte, NC
The Employers' Association, Grand Rapids, MI
Thombert, Inc.
Travel Goods Association
Treated Wood Council
U.S. Chamber of Commerce
Utah Manufacturers Association
Valley Industrial Association, Aurora, IL
Virginia Forestry Association
Washington Contract Loggers Association
Weyerhaeuser Company
West Branch Manufacturers' Association, Williamsport, PA
West Virginia Manufacturers Association
Window & Door Manufacturers Association
Wisconsin Manufacturers and Commerce
Wood Machinery Manufacturers of America
Yale Materials Handling Corporation