

June 22, 2012

The Hon. Kevin Brady  
Chairman, House Ways and Means Subcommittee on Trade  
1102 Longworth House Office Building  
Washington, DC 20515

The Hon. Jim McDermott  
Ranking Member, House Ways and Means Subcommittee on Trade  
1102 Longworth House Office Building  
Washington, DC 20515

**RE: Support H.R. 4540 – Tungsten Concentrate**

Dear Representatives Brady and McDermott:

Global Tungsten & Powders (GTP) is a US domestic producer of multiple specialty chemicals and refractory powders, including several tungsten products, but not including tungsten concentrate.

We write today in **support of H. R. 4540**, a Miscellaneous Tariff Bill request from Representative Renee Ellmers of North Carolina's 2<sup>nd</sup> District that would suspend duties on **tungsten concentrate** for a period of three years.

We believe that this bill favors the national interest. Duties on this raw material raise prices for American manufacturers, and thus ultimately American consumers, without offering concomitant benefits. As there are no known commercial-scale producers of this material inside the United States, we believe it is appropriate to suspend these duties for the next three years.

GTP is the largest tungsten producer in the US and the second largest ammonium paratungstate (APT) producer in the world. APT is the precursor for all tungsten products produced. We produce tungsten chemicals, tungsten oxides, tungsten and tungsten carbide powders, phosphors, SOFC interconnect plates and many other specialty materials. In 2011, GTP produced over eight million kgs of APT, most of that material was further processed into tungsten oxide, tungsten powder, and tungsten carbide powder, and a majority of these products were sold in the US. GTP products, all manufactured by 1000 American workers in Towanda, Pennsylvania, are used in a wide

variety of commercial and defense components. We have extensive experience in the domestic manufacture of tungsten products: during our long history of manufacturing in Pennsylvania, we have invested hundreds of millions of dollars in our chemical operations, reduction furnaces, powder spray drying capabilities, carburizing furnaces, presses, sintering furnaces, and analytical equipment.

In order to inform all parties of our support for this bill, we will also send copies of this letter to the Department of Commerce and the U.S. International Trade Commission. Please do not hesitate to contact Paul Sedor of GTP in our Towanda, PA offices at (570) 268-5105 or Jeff Green of Green & Company, at their Washington, DC offices at (202) 546-0388 if you have any questions.

Sincerely,

A handwritten signature in cursive script that reads "Stacy Garrity". The signature is written in black ink and is positioned above the typed name and title.

Stacy Garrity  
Director Sales and Marketing  
Global Tungsten & Powders  
(570) 268-5175

Attachments: GTP Brochure

Cc: Ms. Allison Giles, Majority Staff Director