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Chairman Camp
U.S. House Committee on Ways and Means
106 Cannon House Office Building
Washington, DC 20515

Dear Chairman:

Gamesa Technology Corp., Inc., a global leader in the design, manufacture, installation and maintenance of wind turbine generators and the development and sale of wind farms, was the first overseas wind manufacturer to set up full production facilities in the United States. In 2005, when we decided to build two manufacturing plants and locate our North American headquarters in Pennsylvania, it marked a major milestone for our nation: Instead of losing jobs overseas, we were suddenly luring overseas jobs here.

Today, Gamesa is the fourth largest wind turbine manufacturer globally, with more than 24,000 megawatts installed in 35 countries on five continents. Since locating here, we have delivered more than 3,147 megawatts to 36 wind farms throughout the country, and we have another 767 megawatts under construction or set to be delivered later this year in the United States.

Gamesa has invested nearly \$200 million in manufacturing facilities and expansions, growing operations to include sales offices in Dallas, Denver and Trevose, Pa., and development offices in Minneapolis, Houston and San Diego.

As a manufacturer of wind turbines, we have worked hard to develop a robust local supply chain that can support our long term objective of supplying quality products that are competitively priced for the U.S. market. The domestic content of our U.S. made turbines is one of the highest in the industry. Over the last several years, Gamesa has purchased more than \$1.3 billion of U.S.-sourced content and services for the manufacture of its wind turbines and the development of wind farms. Those investments spread across 40 states.

Maintaining the health of this supply chain is important. The turbines we manufacture here also are being exported to Canada, Mexico, Central America and South America, helping our nation regain its dominance in delivering advanced technologies. In 2011, Gamesa delivered 51 turbines (102 megawatts) for the first wind farm in Honduras, earning us the U.S. Export-Import Bank's "Renewable Energy Exporter of the Year" award. Many of our customers utilize EXIM Bank Financing facilities that require that the manufacturer meet local U.S. supply content requirements. Therefore, maintaining a healthy domestic supply chain is critical to growing our exports.

We have reviewed HR 5494, which proposes to eliminate duties for power converters specifically designed for wind turbines through December 31, 2015. We also have reviewed HR 5495, which proposes to eliminate duties for "Switchgear assemblies and panel boards" specifically designed for wind turbine generators" through December 31, 2015. As a global company, we can source our components from all over the world to supply our factories. However, we have made the conscious decision to support our US supply chain. Thus, we currently source power converters and switchgear for our wind turbines from U.S. Manufacturers. The U.S. wind industry is in a delicate state at the present time. If enacted, HR 5494 and HR 5495 would allow foreign product to enter duty free, which we believe will irrevocably damage domestic manufacturers of power converters and switchgear assemblies, causing job layoffs or worse, plant closures.

In our opinion, there is no need to offer a tariff holiday to exporters of power converters or switchgears specifically designed for wind turbines since there are several suppliers of each already manufacturing similar products in the U.S. Therefore, we are opposed to these two bills.

Sincerely,

David J. Rosenberg
Vice President
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